

Entrepreneurship involves decision making, innovation, implementation, forecasting of the future, independency, and success. Entrepreneurship is an outcome of complex socio-economic, psychological, technological, legal and other factors and a dynamic and risky process involves around fusion of capital, technology and human talent. Business incubators around the world are promoting path breaking ideas, budding industries, and entrepreneurs with necessary technical and financial services and supports.

The Agriculture sector which, as per the Indian Economic Survey 2018, still employs over 50 per cent of the Indian workforce and contributes around 17-18 percent to the country's GDP, has its own unique ecosystem and opportunities in the realm of business. To rejuvenate and cater the need and modalities for agribusiness promotion, Government of India introduced a revamped "RashtriyaKrishiVikasYojana - Remunerative Approaches for Agriculture and Allied Sector Rejuvenation" (R K V Y-RAFTAAR) under Ministry of Agriculture and Farmers' Welfare (MoA&FW). It is aimed at strengthening infrastructure in Agriculture and Allied sectors to promote Agripreneurship and Agribusiness by facilitating financial aid and nurturing a system of business incubation.

### **Objectives of RKVY-RAFTAAR Agribusiness Incubators (R-ABI)**

- To achieve "Lab to land" by dissemination of new technology /varieties to farmers through promoting a culture of Agri startups
- To promote innovation, entrepreneurship and business creation in agriculture and allied sector by skill development, capacity building and technology scale up;
- To create employment opportunities for youth in agriculture in the rural vicinity;
- To promote an integrated approach for technology acquisition, R&D, commercial technology transfer and knowledge dissemination;
- To facilitate evolution of an agri-startup ecosystem by support for cost effective, value added services including technical, legal, financial, intellectual property and regulatory compliance related services to agripreneurs;
- To build a vibrant agri-startup ecosystem, by establishing a network between academia, financial institutions, industries and other related institutions;
- Capacity building of existing agri-incubators as R-ABIs to achieve other related objectives;
- To generate/ provide innovative solution to meet local and global agriculture and business challenges, and competitiveness



### **KAU RABI**

Being the pioneer institution in agriculture and allied sectors, the Kerala Agricultural University is in the process of establishing KAU RAFTAAR Agri Business Incubation (KAU- RABI) Centre, to take forward the vision and objectives of RKVY RAFTAAR. This would be done by transforming the technical know- how in agriculture to commercially viable enterprises and facilitating entrepreneurship. KAU RABI envisages agribusiness incubation by helping creative minds to innovate and audaciously use technologies for venture creation in agriculture. In this process, incubation facilities and expertise already available with the Kerala Agricultural University ABI would be utilized along with participating academic, technical, management and R&D institutions in the on an individual or collective basis to harness synergies.KAU RABI supports agribusiness incubation by tapping innovations and technologies for venture creation in agriculture. In the due process, to establish and to demonstrate best practices to eco system with the requisite expertise KAU RABI is associated with MANAGE Hyderabad as Knowledge Partner (KP).



### **VISION**

Evolving an ecosystem to transform Agri- Business ideas into viable enterprises, foster innovations and promote entrepreneurship



### **MISSION**

- To impart skills in business management to develop and establish viable enterprises inagriculture and allied sectors
- To facilitate ideation and innovation in agri business
- To provide incubation support to innovators and facilitate start up initiatives
- To foster entrepreneurship among students
- To evolve into a comprehensive solution provider in agri-business







Certificate Distribution

To achieve the objectives of the program, KAU RABI is launching two phase incubation programs. RAISE-Realising and Augmenting Innovations for Startup Enterprises, nurtures Idea to prototype development, and PACE-Promotion of Agriculture through Commercialization and Entrepreneurship, aids early-stage agri startups for product scale-up, commercial launching and funding support.

### Key Benefits of the programs



Training & hands-on Experience on processing Machineries

Identification of appropriate technology

Mentorship in business and technology plan Development

Entrepreneurship cum skill development



Product development & Marketing assistance

Project report consultancy

### **Major Agribusiness Venture Supported**

Agri Inputs
Food Processing
Precision Farming
Farm Mechanisation
Agri Social Enterprises
Agricultural Supply Chain

Organic Farming
Agricultural Biotechnology
IoT, ICT and AI in Agriculture
Natural Resource Management
Waste to Wealth, Secondary Agriculture
Agri Clinics & Farm Health services

Process protocols for various value added products



# RAISE-Realising and Augmenting Innovations for Startup Enterprises

**RAISE** 2020, a Launch pad for Agripreneurship orientation is an initiative of KAU Agri Business Incubator powered by RKVY-RAFTAAR Scheme of Ministry of Agriculture and Farmer's Welfare, Government of India. It is a uniquely designed incubation program specifically for idea-stage agriprenuers, with an aim to augment ideas in the field of agriculture to entrepreneurship. This programme is aimed at providing an opportunity to students/youth to work on their innovative ideas by imparting two months training cum hands on internship with other startups at the respective R-ABI. Guided by experienced and innovative startups, they will be able to understand business concepts/nuances, strategy and practical insights of specific industries or markets, challenges and strategies to resolve them. After successful completion of the two months orientation programme, the R-ABI will facilitate incorporation of entities for all viable business ideas.





Announcement of programme by RABI







8 weeks residential programme (Rs. 10,000 per month stipend)

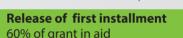
Selection & recommendation of Agripreneurs





Final Selection for Pre-seed stage funding

(90 percent grant up to a maximum of Rs. 5 lakhs for prototype Development. (10% will be borne by incubatee)





(after signing agreement with RABI)



Release of second installment 40% of grant in aid after utilization of 80% of first installment

Market infiltration





Investment pooling



## PACE- Promotion of Agriculture through Commercialization and Entrepreneurship

PACE 2020, a Launch pad for Agri- Startups is an initiative of KAU Agri Business Incubator powered by RKVY-RAFTAAR Scheme of Ministry of Agriculture and Farmer's Welfare, Government of India. It is a uniquely designed incubation program specifically for early-stage agri-startups, with an aim topromote and commercialize innovation and entrepreneurship in the field of agribusiness and allied sectors. Under this, financial assistance of a maximum of Rs. 25 lakhs will be granted to potential startups that have a minimum viable product (MVP) based on innovative solutions/ processes / products/ services/ business models in agriculture and allied sector. This support will assist the incubatees to launch their products/ services/ business platforms etc. into the market and help them to scale up their operations as well as to attain business viability at a faster pace. This support will also facilitate them to attract investments from angel/venture capitalists or taking loans from commercial banks /financial institutions for further scaling-up of their business operations.





Announcement of programme by RABI

Selection of Incubates
Minimum viable product for scaling up





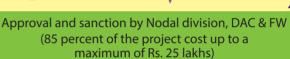
8 weeks residential programme

Performance evaluation by RIC & Recommendation to RC





Evaluation by RC & Recommendation to Nodal division, DAC & FW







Release of first installment 40% of grant as seed support (after signing agreement with RABI)

Evaluation of mile stone achievement & release of Second installment (40% of grant as second installment after utilization of 80% of first installment



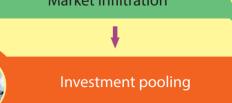


Final Review

20% of grant as third installment after utilization of 80% of second installment



Market infiltration



# Twin screw extruder





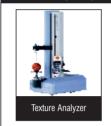


Vacuum frying & Impregnation Unit

# **Equipments & Facilities available at Agri Business Incubator**

### MAJOR FOOD PROCESSING EQUIPMENTS

Quality Testing Lab







Rapid Prototyping Facility





### Other Available Equipments

- VCO Processing Unit
- Mini rice mill with Parboiling unit
- Acoustic resonance system
- Pulsed light technology
- Fruit concentrator
- Blancher cum drier
- Humidifier cum dehumidified drier
- Fruit Slicer cum Dicer
- Rotary Baking Oven
- Blast freezer
- Refrigeration Centrifuge
- Ice cream maker
- Walk in cold chamber
- Banana slicer
- Pasta maker
- Infrared drier
- Hammer mill
- Coconut milk extracting machine
- Coleus peeler
- Homogenizer
- Analytical instruments & more

#### What we offer

- Capacity Building programs such as Startup Incubation Program, assistance to prepare Business Plans, hackathon, one day entrepreneurship development programs, Competitive events Networking & facilitated learning sessions.
- Focused group Mentoring. One to one mentoring with eclectic pool of subject matter experts along with Tailored mentoring session
- Regulatory and Advisory Guide for Product development, Market study and strategic analysis,
   Structuring an entity, Business plan building, Product pricing, Funding options and opportunities
   Company formation and government approvals etc.
- Intellectual Property Rights Filling of Patents, Copyright and trademarks etc. One to one Mentoring session with Innovators and Startup to nurture innovation, IPR Support for Technology Commercialization.
- Furnished Infrastructure like Startup workstations well equipped with internet Wi-Fi connection, Productive Meeting and Conference rooms and training rooms.
- Funding Opportunities Making Startup ready for grand challenges of funding, assisting startups to apply for Grant andother funding schemes.NEW PIC

For more details and other related professional assistance to make the enterprise successful and achieve higher growth please contact KAU- RAFTAAR Agri Business Incubator



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